

Sugar Creek was founded by Austin Mcilwain **with the goal to acquire and operate a single business**. Sugar Creek **is backed by seasoned investors** – we are not private equity buyers focused on “quick flip” and we are not strategic buyers that will eliminate “redundancies”.

Investment Focus

Business Profile

- Industry: Facility Services, Field Services, and Business Services/Distribution
- Located anywhere in the US
- Owner/Operator looking to transition

Financial Characteristics

- \$1.5M+ annual cash flow
- Low customer concentration
- Low capex burden
- Predictable, repeat revenue

Approach

Succession Planning

100% committed to your company as an owner / operator post-sale with the intention to provide a smooth transition

Legacy Preservation

Focused on maintaining employees, customers, reputation, and brand over the course of decades

Seamless Process

Motivated to align on a process that is mutually beneficial and ensures a successful transfer of ownership

Proven Success

Devoted to providing resources, time, and proven strategies to the company to enable growth and success



Austin Mcilwain | Founding Principal

- Military Veteran, including a tour to Iraq
- Former CFO of ~\$30M stormwater management company
- Bachelor’s Degree from Clemson & MBA from Duke
- Reside in Raleigh, NC with wife and two kids (ages 3 and 1)

Equity Partner



27
Acquisitions in the last four years

\$217M
Completed transactions since founding

\$2.4M
Average EBITDA of acquired companies

Contact